

Q2 FY25 REPORT

JAN - MAR 2025



FROM OUR FOUNDERS

Sanku is at the midpoint of our fiscal year, and we're now reaching a record amount of people, eclipsing the 20 million mark for the first time. A year ago, we were reaching 9.5 million people, and as of March **we've grown by 113%**, a testament to the effectiveness of Sanku's model to scale and end hidden hunger.

Our nutrient premix factory in Tanzania is a beacon of hope in our mission to nourish lives. More than just a facility, it's the heart of a movement to localize the delivery of high-quality, affordable vitamins and minerals. This quarter, we produced and distributed over 50 tonnes of nutrient premix — enough to enrich **1.3 billion plates of food**. These fortified meals aren't just fueling Tanzanian families, but are also reaching those throughout Kenya, Ethiopia, and our newest partner country, Rwanda (stay tuned for more on Rwanda in our next report). Built for scale and lasting impact, the factory embodies our belief that every mother and child deserves a meal that doesn't just fill — but fuels life.

Through the cost savings achieved by localizing production, plus our surge in people reached, we've reduced our critical metric of **annual cost per person to only \$0.24** — a 55% improvement from last quarter. This is critical in gauging our efficiency as we march toward breakeven, and sustaining impact for over 100 million people by 2030.

Fueled by our passionate team and unwavering donor support, we're building a future where every bite nourishes a dream, and every meal delivers lifelong health.

A blue ink signature of David Dodson.

David Dodson
Co-Founder & Chairman

A blue ink signature of Felix Brooks-church.

Felix Brooks-church
Co-Founder & CEO

Q2 FY2025 PERFORMANCE



20.4M

PEOPLE REACHED
WITH FORTIFIED
FLOUR



1269

INSTALLED
DOSIFIER
MACHINES



1449

PARTNER
MILLS
ENABLED



\$0.24

SANKU'S
ANNUAL COST
PER PERSON

COUNTRY PROGRAMS UPDATE

Across every country we serve, Sanku is driving bold, scalable solutions that transform food systems and ensure life-saving nutrients reach those who need them most — because everyone deserves the chance to grow, thrive, and live with dignity.

Ethiopia: Momentum is building fast in Ethiopia. Just six months after launching operations, and with the government now enforcing fortification, Sanku has already empowered nearly 100 millers to fortify their flour — reaching 3.8 million people with essential nutrients. This rapid progress is just the beginning. With Ethiopia's wheat flour market estimated to feed 40 million people, and 300 additional Sanku Dosifiers set to arrive this year, we're on track to meet the majority of national demand by next year. Even more promising, we're in active discussions with the Ethiopian Government to expand the fortification mandate to include all maize millers — a step that could transform the country's entire food system. The future of nutrition in Ethiopia is bright, and it's accelerating.

Tanzania: Through partnerships with over 1,150 flour millers, we are now reaching 6.5 million people — nearly 1 in 10 Tanzanians — with the vital nutrition they need to thrive. This momentum is driven by bold government leadership and unwavering commitment, exemplified by President Mama Samia's recent recognition with the Goalkeepers Award from the Gates Foundation for her visionary role in advancing nutrition and fortification. With this inspiring support, we're poised to reach one million more Tanzanians by September — a remarkable milestone that shows just how far we can go, together.

Kenya: This quarter, we reached 10.1 million people in Kenya — nearly 1 in 5 Kenyans — marking a major milestone that accounted for half of our total Q2 impact. In just six months, we've grown our reach in Kenya by 50%, now partnering with nearly 100 millers and supplying them with essential nutrients from our factory in Tanzania. But we're not just scaling reach — we're strengthening the system. In collaboration with the Kenya Bureau of Standards (KEBS), we trained 25 food inspectors in fortification surveillance, standards enforcement, and labeling. These champions of quality will now train an additional 300 officers across the country, ensuring that fortified food remains safe, consistent, and impactful. Together, we're not just feeding a nation — we're building the infrastructure to nourish it for generations.

MILLER SPOTLIGHT

In beautiful Kiambu County, just north of Nairobi, Kenya, there is a mill that is not just feeding communities — it's transforming them. Since 2023, Farisi Millers has produced enough maize flour to nourish nearly 40,000 households, becoming a key player in the region's food system. In 2024, Farisi Millers partnered with Sanku to fortify every bag of flour with essential micronutrients — a decisive move to fight malnutrition and improve public health. *"Fortification isn't just ticking a box,"* says Cylas, a lead operator at the mill, *"it's about making every meal count."* With Sanku's ongoing support — from timely nutrient premix delivery to on-call technical assistance — Cylas maintains rigorous quality controls like Iron Spot Tests and regular lab analyses, ensuring each batch meets national fortification standards. Today, Farisi Millers is a shining example of how partnerships can turn food into fuel for a healthier future — one meal, one family, one community at a time.



Cylas stands proud at the heart of his mill — a symbol of hope. With Sanku's support, he's embraced fortification as a mission, not just a mandate.

FUNDRAISING AND PARTNERSHIPS

To all our incredible donors — thank you. Your generosity this quarter fueled a movement that now reaches 20 million people every single day with fortified flour across Kenya, Tanzania, and Ethiopia. A special Q2 acknowledgment to those featured on the right: your partnership is transforming lives. Together, we're not just fighting hidden hunger — we're building a future where it no longer exists. To explore how you can support our work, please reach out to us at donorsupport@sanku.com.



**Grousbeck Family
Foundation**



KENNETH WONG IN HONOR OF
AVA YUNG

MEETING OUR MISSION



Sanku is an open book, and we urge you to come visit and see our work firsthand. This quarter, we had the privilege of welcoming some prospective supporters and current donors to Kenya and Tanzania, offering a front-row seat to the real stories, people, and impact behind our work.

In Kenya, we were honored to host The Judith Neilson Foundation, who engaged deeply with our team and miller partners, to learn how small and medium millers are driving nutrition access. We also welcomed a delegation of Norwegian Members of Parliament to Grain Mills Limited in Nairobi, where they experienced the fortification process and saw how local millers are transforming everyday flour into a tool for better health.



In Tanzania, some of our loyal individual donors toured our nutrient premix factory, our flour bag factory, Dosifier showroom, and partner flour millers — even visiting a school supported by our fortified meal program and MWADETA, a grassroots group uplifting children with disabilities caused by malnutrition (video [here](#)). These immersive experiences showed, in powerful and personal ways, how donor support fuels change that reaches deep into communities.

From millers to markets, and classrooms to communities, our visitors see our mission in motion.

We are so proud to share our journey, and so if you'd like to visit to explore partnership opportunities, we'd be honored to host you.

KHATIB: RUNNING WITH A PURPOSE

Khatib is one of our Business Development Managers at Sanku, based in Tanzania. He plays a critical role in the fight against hidden hunger by directly supporting 175 partner millers in the Morogoro region reaching nearly 300,000 people. From coordinating equipment maintenance to ensuring a steady supply of nutrient premix, Khatib works closely with each mill to make sure their fortified flour meets national standards and reaches communities in need.

Outside of work, Khatib is a passionate recreational marathoner. This year, he participated in the Kilimanjaro Half Marathon alongside some of the millers he supports, many of whom were running a race for the very first time. *"I run when I can,"* he says. *"It helps me stay active. But this time, it meant so much more."* The marathon was a powerful metaphor for the journey he and his millers are on together, one that requires endurance, teamwork, and personal commitment. Sharing this experience outside of the daily work environment strengthened his connection with the millers, breaking down formal barriers and building a stronger sense of community. *"Running with the team made me realize that this is bigger than all of us,"* Khatib reflects. *"It's more than delivering equipment or checking data. It's about standing side by side with the people on the frontlines of this fight and pushing forward together, step by step."* For Khatib, every race is personal, but this one underscored what his work at Sanku truly represents, a shared mission to nourish communities and end hidden hunger, one meal, and one determined step, at a time.



With a proud smile, Khatib smiles after crossing the finish line of the Kilimanjaro Marathon, achieving a lifelong dream, and embodying the same determination he brings to his mission of fueling stronger, healthier communities every day.

SHAPING GLOBAL CONVERSATIONS



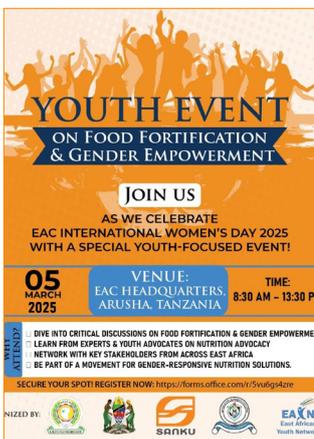
Partnerships and Engagements at the Nutrition for Growth Summit – Paris

In March, Sanku attended the Nutrition for Growth (N4G) Summit 2025 in Paris. The summit marked a pivotal moment in the global fight against malnutrition, with over \$2 billion committed by governments and philanthropic institutions — including from Children’s Investment Fund Foundation (CIFF), Eleanor Crook Foundation, and Gates Foundation, to name a few. Highlighted here, and as part of the commitments, is French President Emmanuel Macron celebrating Rockefeller Foundation’s \$100M commitment to feed 100M children and expand school meal programs in more than a dozen countries. These large commitments and renewed global consensus sent a strong message that more resilient food systems are central to improving health and development outcomes. Learn more [here](#).



Regional Webinar on Large-Scale Food Fortification in Africa

Felix, Co-Founder and CEO of Sanku, spoke at the meeting on Large Scale Food Fortification. The webinar, hosted by the Micronutrient Forum, brought together governments, NGOs, donors, and the private sector to align on actionable commitments for food fortification in Africa. He continues to position Sanku as a key thought leader in fortification and nutrition by sharing insights on the organization’s holistic tech-enabled solutions and our experience in creating scalable, sustainable fortification models. He emphasized how inclusive partnerships are essential for ensuring broad access to fortified foods. A key focus of the webinar was the importance of SMART commitments in driving progress and ensuring accountability in food fortification initiatives across the continent. Critical takeaways included leveraging data-driven strategies, securing long-term investments, and fostering cross-sector collaboration to achieve the food fortification goals. Learn more [here](#).



Youth Dialogue on Fortification & Gender Empowerment, Arusha, Tanzania

Last March, Sanku co-hosted a youth-led dialogue ahead of International Women’s Day, alongside the Tanzania Ministry of Health, the East African Community, and the East Africa Youth Network. The event explored the dual impact of food fortification on nutrition and gender empowerment, with a particular focus on its role in advancing maternal health and improving outcomes for women and girls. Youth-led initiatives were central to the conversation, showcasing how young people are actively advocating for better nutrition policies and driving change in their communities. This dialogue highlighted the power of collaboration between governments, NGOs, and youth networks in creating a unified movement for equitable health outcomes. For Sanku, this event is part of a broader strategy on policy and mobilizing partnerships to advance food fortification and promote gender-inclusive programming across the region. Learn more [here](#).



Engagement at the Sankalp Africa Summit, Nairobi, Kenya

Sanku’s Development Team participated in the 2025 Sankalp Africa Summit in Nairobi, a significant gathering for impact investors, policy leaders, and social enterprise actors. The team engaged in discussions on innovative financing mechanisms to support the scale-up of food fortification, emphasizing the need for stronger collaboration between funders and implementers to ensure sustainable, long-term impact. These conversations align with Sanku’s broader mission to drive policy change and expand the reach of food fortification across the region, reinforcing the organization’s ongoing strategy to create lasting, scalable solutions for better nutrition. Learn more [here](#).



Sanku scales innovative technology and business solutions that put critical nutrients into the food that millions of malnourished people eat the most. We work with small and medium scale millers in Africa, empowering them to sustainably fortify their flour, providing at-risk communities with access to nutritious food - their fundamental human right.

Ways You Can Help!

Make A Donation

8,000 children die from malnutrition-related causes every day. With access to the right vitamins and minerals, 100% of these deaths could be prevented. A gift of \$300 will give 100 East African families access to nutritious food for an entire year. [Click to donate.](#)



Donate A Dosifier Machine

Help us equip a new miller in a remote region and transform an entire community. Your gift of \$2,500 will give a miller the power to fortify, improving the lives of thousands of people. [Click to donate.](#)



Share This Report

Do you know anyone who could be interested in Sanku's work? Someone who can really advance our Mission? Forward this report and make that connection. [Click to share.](#)



Follow Us On Social Media

Get our latest updates, learn about our campaigns and events. Be the first to know about our progress towards ending malnutrition in Africa.



Your feedback matters to us! If you have any questions, comments, or suggestions regarding this report, please reach out to us on donorsupport@sanku.com

