

# Q4 FY25 REPORT

JUL-SEP 2025



## FROM OUR FOUNDERS

This September marked the end of our 2025 fiscal year and a powerful milestone for Sanku and for the millions of families we help nourish. Thanks to our supporters, we doubled the number of people reached last year, **delivering fortified flour to nearly 32 million people across Eastern Africa.** Every one of those meals carried vital nutrients that help children grow stronger, mothers stay healthier, and communities thrive.

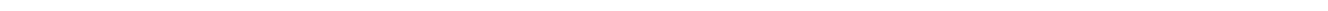
And we're doing it smarter. **Our cost-per-person dropped from \$0.26 to \$0.15** since 2024 meaning just \$1 now provides a full year of nutritious food for seven people.

As we look ahead to 2026, Sanku stands at a tipping point. The demand is growing, governments are prioritizing fortification, and millers are ready to act. With our continued partnerships, we can double our reach again; **from 32 million to 70 million people in 2026**, bringing us even closer to ending hidden hunger for good.

Together, we can turn this momentum into a movement, one meal, one miller, one community at a time.

**David Dodson**  
Co-Founder & Chairman

**Felix Brooks-church**  
Co-Founder & CEO



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## Q4 FY2025 PERFORMANCE



**31.8M**

People Reached with Fortified Flour



**1,403**

Sanku Dosifiers Installed



**1,551**

Partner Mills Enabled



**\$0.15**

Annual Cost Per Person

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## SUPPORT #GIVINGTUESDAY



This #GivingTuesday, help us end hidden hunger. On **December 2, 2025**, join our fight against a silent crisis affecting over 2 billion people; families who have food but lack the essential nutrients to thrive. Your gift will help deliver life-saving fortified flour to communities across Eastern Africa.

[DONATE HERE](#)

## COUNTRY PROGRAMS UPDATE

2024 marked a major leap for Sanku with the launch of our nutrient premix factory last year, the first in Eastern Africa. In 2025, we built on that success by expanding into Ethiopia, becoming a three-country operation this year. Together, these milestones fueled our most impactful year to date, during which we produced over 300 metric tons of nutrient premix, enough to fortify 10 billion meals for families across the region.

**Kenya:** No longer the new kids on the block, our Kenya operation is scaling fast. We closed 2025 reaching nine million people, up from seven million in 2024, and are on track to surpass 13 million in 2026. A key milestone this quarter was strengthening the Government of Kenya's capacity to enforce fortification, by **training 122 inspectors**, supporting policy implementation, and upgrading the Bureau of Standards lab to accurately test fortified foods. Because **Sanku isn't just building a company, we're building an industry.**



**Sanku Director of Manufacturing and Production John Kang'arua and Senior Manager, Partnerships & Government Relations, Kenya, Felistus Mutambi along with a high-level delegation from Ethiopia meet with Kenya Bureau of Standards (KEBS) Managing Director, Esther Ngari in Nairobi**

**Ethiopia:** It's hard to believe that we installed our first Sanku Dosifier in Ethiopia just 12 months ago, expanding our proven model beyond Tanzania and Kenya. In that short time, we've moved past the pilot phase and successfully scaled our operations, **enabling 235 more millers** to fortify flour, reaching over **six million Ethiopians** with better nutrition. Through our strong Government partnership, we plan to onboard another 100 millers in 2026, expanding our reach to over eight million people across the country. We are also building our second nutrient premix blending factory, this time in Addis Ababa, with the capacity to also serve all adjacent countries in the region.



**Dosifier Technician Yitbarek Sebsibe installs Sanku's award-winning fortification technology at a mill in Ethiopia**

**Tanzania:** Our first country of operation continues to lead, reaching **16 million Tanzanians**, up from 9 million in 2024. This growth is powered by 1,143 milling partners and our world-class nutrient premix factory, now **FSSC 22000 V6 certified for global food safety excellence**. Recognizing this impact, the Government of Tanzania reaffirmed its commitment, purchasing 100 Sanku Dosifiers to strengthen fortification efforts. Next year, we aim for our biggest leap: reaching 50 million Tanzanians in 2026.



**Sanku's Director of Manufacturing and Production John Kang'arua and Prime Minister of the United Republic of Tanzania the Rt. Hon. Kassim Majaliwa at our Dar es Salaam nutrient premix blending factory**

## FROM GRAIN TO GAIN: THE STORY OF VERONICA MANDELA MILLING



**Miller and fortification champion Salumu Mandela from Dodoma and his daughter proudly display a fortification compliance branded flour bag from Sanku's bag factory line**

When Salumu Mandela joined the Sanku network in 2021, his small family mill in Dodoma, Tanzania, Veronica Mandela Milling (SHIBE Products), was struggling to grow.

With only one manually fed maize grain mill and unpredictable access to flour bags and nutrient premix, production was slow, and scaling felt out of reach.

Everything changed when Salumu adopted Sanku's Dosifier technology and gained access to a reliable supply of quality inputs. Automation cut his costs, improved efficiency, and most importantly, enabled him to meet national fortification standards. Retailers took notice. So did his community.

Today, Salumu operates two automated hammer mills, producing about 2.5 MT of fortified flour every day, nutritious food that reaches over 3000 families.

He has added a mini truck and a motorbike to keep up with demand and now provides steady employment for several people in his neighborhood. It remains a true family enterprise. What began as a venture run by Salumu and his wife now includes their daughter, who helps at the mill after school, learning the business that her father has transformed into a model of progress.

“Before joining Sanku, growth was slow and uncertain. Today, my mill runs efficiently, my customers growing, and my daughter is preparing to grow the business,” he says. Salumu’s story captures the power of equipping small millers with the right tools and consistent support: stronger businesses, healthier communities, and fortified flour reaching more Tanzanians every day.

## FUNDRAISING AND PARTNERSHIPS

We are deeply grateful to all our donors and partners whose ongoing support makes our mission possible. Special acknowledgment goes to those highlighted here whose generous contributions in Q4 helped us continue to scale our impact. We welcome you join the movement by contacting us at [donorsupport@sanku.com](mailto:donorsupport@sanku.com)



## BEYOND THE MILL

Sanku’s mission has always been bigger than fortification. At its heart is the belief that every child deserves the chance to grow, heal, and thrive. This year, we strengthened that commitment through very targeted partnerships that brought both nourishment and hope to some of the region’s most vulnerable families.

In Tanzania, together with the NGO Mwanangu Development Tanzania (MWADETA), we provided 3,850 kilograms of fortified flour, helping prepare thousands of healing meals for children living with cancer and nutrition-related illnesses. Beyond food, we joined hands to raise awareness on the life-saving role nutrition plays in prevention, treatment, and resilience.



**Sanku Tanzania donated 3,850kgs of fortified flour to MWADETA, a Community Based Organization in 2025**

In Ethiopia, we partnered with the NGO HOPE Spina Bifida and Hydrocephalus, donating fortified flour and supporting public campaigns that champion disability inclusion and the right

of every child to proper nutrition and care. These partnerships reflect Sanku’s deeper ethos: fortification is not just about nutrients, it is about dignity, equity, and the belief that no child should be left behind. Through compassion, community, and shared purpose, we are nourishing more than meals, we are fortifying futures.



**Sanku donated 600kgs of fortified flour to Ethiopian non-profit HOPE-SBH**

## SHAPING GLOBAL CONVERSATIONS



**Sanku Ethiopia’s Senior Manager for Government Relations & Partnerships Adise Garkabo Fitamo, Country Director Eyakem Negussie, and Program & Partnership Manager Janeth Bushiri at the UN Food Systems Summit**

### United Nations (UN) Food Systems Summit - Addis Ababa

At a side event hosted by The Rockefeller Foundation, Sanku was recognized as a best-practice model in integrating fortified flour into school feeding programs. The discussions opened doors for collaboration with Ethiopia’s Ministry of Education to expand fortified school meals nationwide.



***Our Head of Global Development Rachel Temoi demonstrates how the Sanku Dosifier works to the First daughter of the Republic of Kenya***

## **Africa Food Systems Forum (AFSF) - Dakar, Senegal**

At the Africa Food Systems Forum, Sanku presented its IoT-enabled Dosifier in partnership with the Fortified Whole Grain Alliance. Among the visitors were Kenya's First Daughter and Ted McKinney, CEO of NASDA and former U.S. Under Secretary of Agriculture, who commended Sanku's work in driving scalable, technology-led nutrition solutions.



***Sanku Field Operations team members in Kenya conduct the Duka Survey***

## **Market Insights: Duka Survey**

In Q4, Sanku conducted its largest-ever market study, visiting over 10,000 small shops (dukas) across Kenya and Tanzania to assess fortified flour availability. Market saturation stood at 43.1% overall (Kenya 37.7%, Tanzania 45.3%), reflecting strong progress driven by Sanku's advocacy and collaboration with government partners.



***Sanku CEO Felix Brooks-Church with Maxim Lamarre, CEO of Rolex Greater China and esteemed guests at the Rolex PPI Conference***

## **Rolex Perpetual Planet Initiative Conference - Hong Kong**

At the Health Without Borders convening, CEO Felix Brooks-Church shared Sanku's journey of human-centered innovation. Rolex highlighted the Sanku Dosifier named one of TIME's 100 Best Inventions of 2019, as a breakthrough enabling over 1,300 millers to fortify flour across Eastern Africa, powered by real-time data and IoT technology.



***Led by our Global Head of Development Rachel Temoi, the Sanku delegation met with Jakaya Mrisho Kikwete Foundation CEO Vanessa Anyoti to explore deeper collaboration on nutrition security in Tanzania***

## **United Nations General Assembly (UNGA) - New York City**

Under the theme "Better Together: 80 Years and More for Peace, Development, and Human Rights," Sanku brought Africa's nutrition story to the global stage. Our message was clear: hidden hunger is not just a household issue; it is a policy, and systems issue demanding multisectoral collaboration.



**Sanku scales innovative technology and business solutions to add critical nutrients into the food that millions of people eat the most. We work with all-scale mills, especially small and medium scale millers in Africa, empowering them to sustainably fortify their flour, providing at-risk communities with access to nutritious food; a fundamental human right.**

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### **Ways You Can Help!**

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#### **Make A Donation**

A gift of just \$750 will give 1,000 families access to nutritious food for a year. [Click to donate.](#)

#### **Donate A Dosifier**

Help equip a miller with a Sanku Dosifier and transform a community. With \$2,500, you can empower a miller to provide fortified flour, improving thousands of lives. [Click to donate.](#)

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Do you know anyone who could be interested in Sanku's work? Someone who can really advance our mission? Forward this report and make that connection. [Click to share.](#)

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