



FROM OUR FOUNDERS

This quarter marked a major leap forward for Sanku and the families who deserve quality fortified food every day. Our reach almost doubled, **from 32 million people to nearly 60 million**, driven by expanded fortification across millers of all sizes. By bringing small and large millers into one integrated system, we are strengthening quality across the market, reducing poor-quality premix, and helping millers meet standards more consistently. Together, these millers now deliver all-scale fortification to millions of households each day, from cities to villages, extending critical health benefits into last-mile communities.

As more millers partner with Sanku, our local nutrient premix production scales alongside them. Costs fall, reliability improves, and substandard premix is steadily replaced with consistent, high-quality fortification. These gains explain both the rapid increase in reach and a **20 percent reduction** in Sanku's annual cost per person, bringing it to **\$0.12**.

Looking ahead, as efficiency improves and systems strengthen, we are better equipped to reach more families sustainably with the nutrition they need. Sanku is helping build an industry where families can trust that the food they eat every day is fortified, safe, and sustainable, with **100 million people** within reach.

David Dodson
Co-Founder & Chairman

Felix Brooks-church
Co-Founder & CEO

OCT-DEC FY2026 PERFORMANCE



59.3 M
People Reached with
Fortified Flour



1,543
Sanku Dosifiers
Installed



1,698
Partner Mills
Enabled



\$0.12
Annual Cost
Per Person

LEADERSHIP MATTERS

Over the past several years, Sanku has strengthened its leadership to match the urgency of the challenge ahead. We have built a strong, Africa-led executive team, adding seven country and regional directors, and recently welcoming [Mark Ocitti Ongom](#) as President. Mark brings over 30 years of senior leadership across Africa, most recently as Managing Director of Kenya Breweries Limited, with deep experience running large manufacturing and supply chain operations.



At the same time, we have doubled our Board from four to eight members and were honored to welcome [H.E. Dr. Jakaya Mrisho Kikwete](#), former President of Tanzania, whose visionary leadership from 2005 to 2015 transformed the nation's nutrition landscape. In 2012, he signed the country's mandatory food fortification law, creating the policy foundation for Sanku's work today. With this leadership now in place, Sanku is well positioned to accelerate toward reaching more than 100 million people sustainably and build the systems needed to end hidden hunger for one billion.



COUNTRY PROGRAMS UPDATE



Ethiopia: Sanku is now reaching **10 million people** in Ethiopia, a 50 percent increase since last quarter. This growth is driven by rapid miller adoption, with more than 250 of the country's estimated 350 millers now equipped with Sanku Dosifiers, high-quality nutrient premix, and hands-on training. What makes this progress sustainable is the system forming around it: millers investing to meet standards, regulators strengthening enforcement, and fortified flour becoming the norm. Our focus ahead is to deepen our partnership with the Government to support compliance and scale production nationwide, with the goal of reaching over 40 million Ethiopians. To meet rising demand, construction of our new nutrient premix factory is more than halfway complete, and we expect to begin local production in the coming months.

Kenya: Our reach dipped slightly this quarter, from 8.7 million to **8 million people**, as we continue to address the challenge of substandard premix in the market. This issue disrupts progress across the system, particularly for larger millers, and results in missed nutrition for millions of families. In response, Sanku is doubling down on reducing production costs so we can pass savings on to millers and help push low-quality premix out of everyday meals. Working with the Gates Foundation and TechnoServe through the Millers for Nutrition initiative, we are improving transparency, strengthening enforcement, and supporting a fairer fortification system. We expect these efforts to show up clearly in the next quarterly report, with renewed growth of more than 25 percent and over 10 million people reached as the milling industry stabilizes.

Tanzania: We saw our biggest growth in Tanzania, now reaching **40 million people**, representing over half of the country's population. This scale reflects progress in combating substandard premix, onboarding larger millers, (including a partnership with one of the largest flour producers in the region), and supporting transparent, compliant fortification practices, including training hundreds of Government regulators to accurately test fortified flour. Recognizing these efforts, the Government of Tanzania procured 100 Sanku Dosifiers, now being installed at small mills in high-need communities nationwide, with the aim of reaching an additional half a million people in the coming months. This momentum was underscored at the 12th Tanzania Health Summit, attended by more than 2,500 delegates, where the Permanent Secretary of the Ministry of Health publicly recognized Sanku's leadership in nutrition security and reaffirmed Government partnership.

FROM MOTHER TO MILLER

In 2022, Lilian Waithira began her milling business, *Mummy's Best*, as a stay-at-home mother determined to build something lasting for her family and community. Early on, meeting fortification requirements was a constant source of stress. Technical failures and production slowdowns made growth feel uncertain. That changed when she adopted Sanku's Dosifier and received technical training and support. With reliable, automated fortification in place, *Mummy's Best* began meeting national standards consistently. As compliance stabilized, so did demand for her flour, giving Lilian the confidence to expand into additional premises.

Today, she focuses on growth rather than compliance risk. Her story reflects how strong systems can unlock women's leadership, help local enterprises thrive, and ensure every bag of flour delivers essential nutrients to families who depend on it.



FOLLOW THE FLOUR: A SMALL SHOP OF HOPE IN NAIROBI

At just nineteen, James Muya runs his family's minimart in Ruaraka, a densely populated neighborhood where factories, homes, and informal settlements sit side by side. His shop serves a community that depends on affordable staple foods and carefully manages every shilling spent on daily meals.

Among the flour brands James stocks, *Whitey Safi* fortified maize flour from Sanku partner Flour Fusion Millers is his fastest-moving product. In a highly price-sensitive market, customers return because the flour is consistent, filling, and reliable. The ugali it produces holds its shape and satisfies after long days of physical work. James's customers include young workers, roadside food sellers, and small eateries preparing meals for the area's blue-collar workforce.



James learned about fortification by reading labels and asking questions about the products he sells. Over time, he began explaining to customers why fortified flour matters, helping build trust in products that deliver both affordability and nutrition. At home, he prepares Flour Fusion porridge for himself, often blending it with cassava flour. Follow the flour far enough, and it leads you here. A small shop. A young shopkeeper. A neighborhood nourishing itself, one bag at a time.

FUNDRAISING AND PARTNERSHIPS

This quarter, we welcomed Save the Children and The Life You Can Save and spent time with the Mulago Foundation community in Nairobi. These partnerships help Sanku scale its work across Eastern Africa by aligning shared values and a long-term commitment to impact. We are grateful to all our donors for a strong start to the year. Special acknowledgment goes to those highlighted here whose generous contributions this quarter helped us continue to scale our impact. To learn more or get involved, please contact us at donorsupport@sanku.com.



James Percy Foundation



ANONYMOUS DONOR

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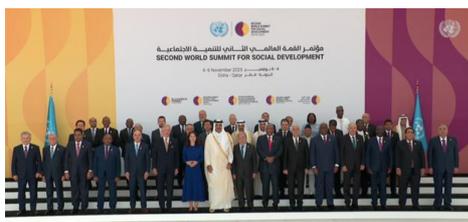
UN AWARD-WINNING FILM

Our momentum and impact are being recognized globally. At the World Food Forum in Rome, our film [Hidden Hunger](#) directed by [Orit Novak](#) received the United Nation's FAO Award for Best Focus Film on Women in Agrifood Systems

The film highlights the essential role women play across Sanku's ecosystem, from mill owners and technicians to mothers and caregivers, and how their leadership is central to improving nutrition outcomes at scale.



SHAPING GLOBAL CONVERSATIONS



Sanku's innovative social interventions at the World Summit for Social Development attended by world leaders in Qatar. Sanku CEO Felix Brooks-church was an Ambassador for

World Summit for Social Development - Doha, Qatar

Sanku's CEO and Co-Founder Felix Brooks-church joined global leaders at the Second World Summit for Social Development in Doha, hosted by GAIN and the WFP Innovation Accelerator. The focus was clear: inclusive, practical innovation can help end poverty when it is embedded in real-world systems.



Sanku CEO and Director of Manufacturing and Production John Kang'arua with global fortification leaders in Uzwil

Millers for Nutrition Annual Convening - Uzwil, Switzerland

As members of the Millers for Nutrition coalition, powered by TechnoServe with support from the Gates Foundation, we participated in the coalition's annual convening at Bühler HQ in Switzerland. Our CEO Felix Brooks-church and Director of Manufacturing and Production John Kang'arua joined global leaders across food fortification, manufacturing, and science to address sector-wide challenges and shape priorities for the year ahead, contributing practical, field-tested insight as a trusted voice in the room.

Sanku scales innovative technology and business solutions to add critical nutrients into the staple foods eaten by millions. We work with all-scale mills, especially small and medium scale millers in Africa, empowering them to sustainably fortify their flour, providing at-risk communities with access to nutritious food; their fundamental human right.



JOIN THE MISSION!

Make a Donation

A gift of just \$750 will give 1,000 East African families access to nutritious food for a year.

[Click to donate.](#)

Sponsor a Dosifier

With \$2,000, you can empower a miller to provide fortified flour, improving thousands of lives today.

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